



# Early Literacy Station™

Opening the Door to A Lifetime of Learning...

## CALIFA Fall Special Pricing Offer

It's that time again...AWE is pleased to extend a **group purchase discount** to Califa members. The Califa group purchase begins November 10<sup>th</sup> and ends at the close of business on December 15<sup>th</sup>, 2008. This outstanding offer provides all libraries with the same purchasing power as large systems. Each library purchase of the Early Literacy Stations™ (ELS units) during this special is guaranteed a 5% discount. If the total number of purchases during the special is greater than 24 ELS units each library or school receives a 10% discount and if the total number of ELS units purchased exceeds 49 units then every purchase will include a 15% volume discount.

You will be invoiced directly after your order has been shipped. Your order will be added to the Califa group purchase cumulative total (of all Califa orders received **November 10<sup>th</sup> through December 15<sup>th</sup>, 2008**). The total number of ELS units purchased (Early Literacy Station™ OR ELS Bilingual Spanish™) will determine your total discount (see pricing information below). This total discount will be included with your invoice.

*Southern California Libraries please direct questions to Dennean Handfield via email: [handfieldD@AWE-Net.com](mailto:handfieldD@AWE-Net.com) or by phone at 267-257-7589. Northern California Libraries please direct questions to Melissa Congdon via email [congdonM@awe-net.com](mailto:congdonM@awe-net.com) or by phone 801-318-8153*

**Contact your AWE representative and ask for a price quote today!**

### Califa Member Pricing:

<u>Early Literacy Station™ Version 5</u>	<u>Unit Cost</u>
Early Literacy Station™ List Price	\$ 3,325 ea
Early Literacy Station™ Library & School Price	\$ 2,660 ea
<b>Early Literacy Station™ Califa Discount (1-9 units)</b>	<b>\$ 2,527 ea</b>
Early Literacy Station™ Califa Discount (10-24)	\$ 2,421 ea
Early Literacy Station™ Califa Discount (25-49)	\$ 2,314 ea
Early Literacy Station™ Califa Discount (50 or more units)	\$ 2,208 ea

<u>ELS Bilingual Spanish™</u>	<u>Unit Cost</u>
ELS Bilingual Spanish™ List Price:	\$ 3,490 ea
ELS Bilingual Spanish™ Library & School Price	\$ 2,790 ea
<b>ELS Bilingual Spanish™ Califa Discount (1-9units)</b>	<b>\$ 2,651 ea</b>
ELS Bilingual Spanish™ Califa Discount (10-24units)	\$ 2,539 ea
ELS Bilingual Spanish™ Califa Discount (25-49units)	\$ 2,427 ea
ELS Bilingual Spanish™ Califa Discount (50 or more units)	\$ 2,316 ea

<u>New Release Subscription</u>	<u>Unit Cost</u>
Annual New Release Subscription Costs	\$ 400 ea
3 Year Annual New Release Subscription Costs	\$ 800 ea
5 Year Annual New Release Subscription Costs	\$ 1,600 ea

Note: Customers that enroll in the New Release Subscription at the time of purchase will receive the first year included in purchase price and be invoiced as they choose, either PREPAY or ANNUALLY (on the anniversaries of purchase for subsequent years).

<u>Hardware Upgrades &amp; Warranty</u>	<u>Unit Cost</u>
1 Year Warranty Extension	\$ 150 ea
2 Year Warranty Extension	\$ 300 ea